



Milestone Solution Certification Program - IT Infrastructure Component

The Milestone Solution Certification tests and evaluates third-party IT Infrastructure components interoperable and optimized for the Milestone XProtect® video management software (VMS). The certification verifies that server, storage and network components meet the performance benchmark required to support the XProtect VMS, and measures the maximum performance available to customers. Connex International leads and manages the testing process for Milestone.

Key benefits

The Certified Solution accreditation offers you valuable benefits:

- Milestone's endorsement of your IT Infrastructure component
- Verification of your IT infrastructure component being interoperable and optimized for XProtect VMS
- Increases attractiveness to the channel due to proven maturity and quality of the IT Infrastructure component
- Differentiation from non-certified components, providing a competitive advantage

Requirements for participation

- The IT Infrastructure component needs to be interoperable and optimized for XProtect VMS
- You must present at least one reference of a full installation of your proposed component successfully running at a customer site

Certification Process

After your component is approved for the Solution Certification Program and the certification agreement is signed, you will be asked to complete a pre-certification form with the following information and product materials:

- More detailed information on the hardware and associated software, including product availability and licensing if any
- Documentation: product technical description, installation and configuration guide, operational/admin guide, product marketing/promotion, A&E specifications and list of product requirements
- Product materials: hardware and hardware components, specialized networking hardware, any additional hardware/software components, licenses if any

Timeframe

Once Connex receives all documentation and product materials, the testing process will begin. The certification is estimated to take 10-12 weeks approximately depending on the complexity of the component and speed of the planning/set-up process.



Deliverables



Connex will deliver the following documents

- Certification Performance report, which is the full test report
- Summary document which will be uploaded to your product profile in the Milestone Solution Finder

The reports will be sent to you prior to a delivery and feedback meeting where the results are presented and accepted. After the meeting, the product profile in the Milestone Solution Finder will be marked with a “Milestone Certified Solution” status and you will be authorized to use the “Certified Solution for Milestone” logo. Your account manager will work with you on any available promotions, events and marketing opportunities to ensure a closer collaboration with Milestone.

Contact

For more information about requirements, price inquiries and how to sign-up, please contact the Milestone Solution Partner Team at partner@milestonesys.com.