



Milestone Solution Certification Program – Software Integration

The Milestone Solution Certification tests and evaluates third-party software integrations with the Milestone XProtect® video management software (VMS) in four areas: functionality, usability, performance and partner assessment. Connex International leads and manages the testing process for Milestone.

Key benefits

The Certified Solution accreditation offers you valuable benefits:

- Milestone's endorsement of your software integration
- Increases attractiveness to the channel due to proven maturity and quality of the software integration
- Differentiation from non-certified software integrations, providing a competitive advantage

Requirements for participation

- The software integration needs to be developed as a Milestone Integration Platform (MIP) plug-in
- You must present at least one reference of a full installation of your proposed software integration successfully running at a customer site

Certification Process

After your software integration is approved for the Solution Certification Program and the certification agreement is signed, you will be asked to complete a pre-certification form with the following information and product materials:

- More detailed information on the software integration, including product availability and licensing
- Documentation: product technical description, installation guide, operational/admin guide, product marketing/promotion materials, integration technical description, Integration marketing/promotion materials, integration training or video, A&E specifications and list of product & integration requirements
- Integrated product materials: hardware and hardware components, specialized networking hardware, integrated software package and components, licenses if any

Timeframe

Once Connex receives all documentation and product materials, the testing process will begin. The certification is estimated to take 10-12 weeks approximately depending on the complexity of the software integration and speed of the planning/set-up process.



Deliverables

Connex will deliver the following documents

- Certification Criteria Evaluation document which is the full test report
- Summary document which will be uploaded to your solution profile in the Milestone Solution Finder
- Integration Support document which serves as a technical reference for installation, configuration, maintenance or troubleshooting of the software integration



The reports will be sent to you prior to a delivery and feedback meeting where the results are presented and accepted. After the meeting, the solution profile in the Milestone Solution Finder will be marked with a “Milestone Certified Solution” status and you will be authorized to use the “Certified Solution for Milestone” logo. Your account manager will work with you on any available promotions, events and marketing opportunities to ensure a closer collaboration with Milestone.

Contact

For more information about the requirements, price inquiries and how to sign-up, please contact the Milestone Solution Partner Team at partner@milestonesys.com.