milestone
The open platform company

Milestone Systems Architecture & Engineering Program

A program helping you provide optimal service to your clients

Milestone's XProtect® open platform video management software (VMS) integrates with the widest possible choice of cameras, giving you the freedom to select equipment according to your client's needs and budget.

As a member of the Architecture & Engineering (A&E) program you will be able to take advantage of the expertise of our ecosystem, enabling you to specify best-in-class solutions for the IP video surveillance industry. The open architecture of XProtect, together with the Milestone Integration Platform allows for

endless possibilities to add features and functionality to create powerful custom tailored security solutions by integrating third-party applications and systems such as access control, intrusion detection, video analytics into XProtect VMS. Milestone is committed to providing a true open platform and is among the first VMS vendors to support Open Network Interface Forum (ONVIF) and Physical Security Interoperability (PSIA) standards.

Supporting your security project design

The Milestone A&E program is developed for architects, engineers and consultants who design and specify IP-based surveillance systems and has the following key benefits:

Dedicated A&E Portal

Where you will find valuable support tools for project design. The portal includes tools and documentation such as localized A&E specifications, features/benefits documents, server estimator, storage calculator, best practices, product information and proprietary market information.

Localized A&E specifications

A&E specifications are the basis for project design. Through the A&E program you get access to A&E specifications in 10 different languages, including English, Simplified Chinese, French, German, Italian and Portuguese (Brazilian). The specifications are based on the internationally recognized CSI MasterFormat® that helps structure your project. They are provided in different formats, including Microsoft® Word. This makes it possible for you to cut and paste relevant sections into your documents, enabling you to create proposals with ease and efficiency.

Design tools

To make designing an installation easier, the A&E program provides access to a server estimator, storage and lens calculator, unbranded Visio system drawings and icons.

A&E binder and USB flash drive

The A&E binder provides you with all of the necessary tools for project design in a hard and electronic copy. A self-authenticating USB flash drive ensures you always have access to the latest A&E specifications and Microsoft® Visio drawings to create accurate bid documents.

Milestone XProtect test license

A one-year test license allows you to become familiar with Milestone's products and product features.

A team to support you

Milestone presales and the A&E program team continually strive to meet your needs, so please do not hesitate to contact us if you need further information or tools.

Continuous professional development

The Building Industry Consulting Service International (BICSI) accredited Milestone Advanced Certification course is an excellent way to gain knowledge about Milestone products and the entire IP security industry. Through hands-on exercises, you will learn about all of the various functions and strengths of Milestone XProtect software. This enables you to easily advise your clients on the product that best suits their needs.