



Status Automation Delivers High Performance, Data Protected Security & Surveillance Solutions At Lower TCO To Exceed Regulatory Requirements.

Since 1979, Status has become an industry leader in industrial, institutional and commercial electrical, instrumentation and controls, contracting and project management for over 35 years. They employ hundreds of skilled and dedicated individuals in their three divisions of expertise. Status Automation division of Status Electrical Corporation has the expertise to perform industrial, institutional electrical, control, instrumentation, automation, SCADA/HMI, analysers and process controls for the oilfield, water & waste and utilities sectors.

Challenges

Status Automation was looking for a long-term partner that was a veteran storage expert, had strong video surveillance experience and could meet the technical requirements while delivering bid winning prices and low TCO.

- The size, scope & complexity of the security & surveillance projects increased dramatically.
- HD IP based video surveillance + an onslaught of new regulations requiring longer retention times continuously drove up data protection requirements.
- High camera counts + HD resolutions multiplied by the increasing retention times drove the storage capacity into 100's of TB's.
- Requirements for seamless expansion & upgradeability as more cameras, new resolutions and regulatory mandated retention times continue to drive the required storage capacity and data protection up.

Benefits

Before developing a partnership with Arxys, Status Automation relied on legacy proprietary storage systems that locked them and their customers into expensive solutions that were difficult and costly to scale and did not allow the flexibility and optimization required.

Leveraging Arxys' Software Orchestrated Storage approach has enabled Status Automation's security and detention clients to deploy much higher numbers of cameras at higher resolutions, while exceeding regulatory requirements for retention and data protection. All while saving money up front as well as long term total cost of ownership savings.

Status Automation wins more bids and has reduced their support costs. Status has realized continued success with Arxys' service and support and flexible solutions. Their customers also now get better performance, higher reliability, pay as they grow scalability for their security and surveillance systems at a lower Total Cost of Ownership.

"We get performance, reliability, scalability and top of class service and support plus a bid winning price point. Arxys makes us look good and helps us satisfy clients."
Cliff Pascas, Status Automation

Status Automation has installed a great number of Arxys Video Surveillance systems using both the **Shield | Core** and the **Shield | Key** products.