

# BALTO QUICK REFERENCE

## COMPARISON CHART

Days of Storage	8 Cameras	16 Cameras	24 Cameras	32 Cameras	48 Cameras	64 Cameras
<b>30</b>	T1/R1-4T	T1/R1-8	T1/R1-16	T1/R1-16	T1/R1-20	R2-24
<b>60</b>	T1/R1-8T	T1/R1-16	T1/R1-20	T1/R1-24	T1/R1-28	R2-32

For additional NVR configurations, reference our Product Selector Tool at <http://dssproductselector.senecadata.com/milestone>

Balto R Series



Balto T Series



The top chart assumes a 2.5Mbit/sec stream rate for each camera. Example setup: 1080p, H.264, 10fps, busy scene and 20% recording.

# BALTO EXPERIENCE



## CUSTOMER EXPERIENCE

Our customer experience for Balto security products starts with our exceptional Maestro application for Milestone. We tailor your experience with an application that changes an IT server into an optimized security appliance.

- Ready for Milestone and camera setup in 30 minutes
- Increased flexibility with Milestone installation options
- Server identity setup during installation
- RAID built and completely initialized



## SPECIALIZED PRODUCTS

Balto products are optimized security appliances that maximize sustained throughput performance to prevent video loss and maintain image quality while eliminating costly processes with setup and configuration already complete. The Balto security appliances for Milestone are set up specifically for the video surveillance application and market demands.

- Milestone optimization settings and configuration
- Component selection
- Resiliency – RAID
- Service and support specific to the application



## SYSTEM MONITORING AND MANAGEMENT

Seneca servers provide monitoring capabilities, built-in management and security features that address the challenges in today's surveillance market. The xConnect server agent includes Milestone XProtect Event Server integration.

- xConnect surveillance monitoring
- Hardware alarms feed into XProtect
- Create Milestone event rules for hardware alarms



## ECOSYSTEM PARTNERS

Balto systems are certified for performance quality with Milestone VMS to ensure system performance standards and compatibility. Utilizing our advanced engineering services (AES) facility to complete testing results, we can provide system recommendations for surveillance customers.

- Milestone system builder approved
- Performance testing and certification
- Milestone knowledge for performance requirements and configuration
- Camera considerations that impact throughput and storage (resolution and compression)



## PRE- AND POST-SALES SUPPORT

We provide customers with pre-sales support through hardware recommendations, design tools and quick reference applications. We also support our products post-sale with US-based customer support and multiple warranty options.

- Product recommendations and sales tools
- Support assist collection through Maestro
- Milestone Team Viewer and diagnostic tools
- Global support and consistent platforms