Milestone Systems presents awards for strong partnerships

Through the open platform model towards optimum security solutions

MUNICH, August 1st, 2017. Milestone Systems, world-leading provider of open platform IP video management software (VMS) pursues, through its Open Platform Community, a model that demands and facilitates strong partnerships and close cooperation. At the same time, the partner community also permits optimum and individually-tailored security solutions – irrespective of the industry branch, relevant requirements and the scope of the video systems.

In order to reinforce these partnerships, Milestone organises once per year the Milestone Community Days (MIPS). Within the scope of this event, Milestone solution partners, integrators, resellers and retailers from EMEA get together. This year, the event took place in Dubai. The EMEA management team had presented Milestone Partner Awards to four particularly strong partners. They support the community thought and particularly value cooperation.

ela-soft: Milestone Solution Partner of the year
Close cooperation with the German company ela-soft GmbH and its building management and organisation system (GEMOS) lets Milestone Systems integrate in excess of 750 subsystems such as fire alarms, access control units or individual emergency systems into one video management system.

Nedap: Milestone New Solution Partner of the year
In order to be able to guarantee in the area of access control seamless integration between security systems, Milestone Systems bets since the year 2016 on a close strategic partnership with the Dutch company Nedap.

Dell: Milestone Outstanding Partner of the year
The security and surveillance industry is subject to changes away from analogue installations towards ever more IP solutions. Customers ask for hardware solutions with integrated and pre-installed software. Thus, Milestone and Dell have consolidated in order to offer a joint solution that simplifies the installation of VMS for customers.

Icetana: Milestone Beyond Security Award
The partnership between Milestone and the Australian company Icetana creates the preconditions necessary for implementing comprehensive surveillance functions into effective live surveillance systems in order to receive real-time video analyses. This permits immediate reactions to uncommon situations before they escalate. In addition, the central administrative interface makes sure that the individual analysis results are logically related to each other.

The Open Platform Community model is the trademark of Milestone Systems, and at the same time forms the basis for the best possible video surveillance solutions. In order to strengthen the community thought within the national framework, the company will also organise the Milestone Partner Open Platform Days (MPOP) this year. The event takes place on September 13th and 14th at the Therme Erding spa near Munich, Germany.

About Milestone Systems
Milestone Systems is a world-leading provider in the area of open platform IP video management software. The company was founded in the year 1998, and is presently an independent enterprise within the Canon Group. The technology of Milestone is easily manageable, reliable, and had already proven itself in thousands of customer systems. In addition, it supports a flexible selection of networking hardware and integration with other systems. The solutions of Milestone are distributed by partners in over 100 countries and support organisations in risk management, protection of persons and assets, process optimisation and cost reduction.

The network video recorder and video management software solutions of Milestone Systems are certified by the German accident prevention regulation funds, thanks to which they can be utilised in Germany at banks and in public tender proceedings.

Further information can be found under www.milestonesys.com.

Milestone Systems on social networks

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