

# Milestone Systems Architecture & Engineering Program



## Gain access to informative and helpful support tools to help make project design easier

The Milestone Architecture & Engineering (A&E) program is developed for architects, engineers and consultants who design and specify IP-based surveillance systems. The program provides you with informative and helpful tools and documentation that have been specifically developed to make project design easier and quicker. The program also provides you with advanced training that keeps you up-to-date on the capabilities of the XProtect® products.

## The Milestone open platform is your foundation for success

Milestone is the world's leading provider of open platform IP video surveillance software. XProtect is designed with open architecture that allows for integration with the widest choice of network video and computer hardware. XProtect products interface with more than 1,000 IP cameras, encoders and digital video recorders (DVRs) from almost 100 different manufacturers. Committed to providing a true IP video open platform and freedom of choice, Milestone is proud to be among the first VMS vendors to support and lead the future progress of ONVIF and PSIA standards.

The open platform lets you optimize your security installation with today's and tomorrow's best-in-class solutions because hardware is decoupled from software. By integrating IP video with multiple security systems and video analytics, you gain true value-adding efficiency and expand your capabilities.

### Key benefits:

- Access to valuable A&E support tools such as A&E specifications that make project design easier
- Devoted program support from the A&E team
- Technical knowledge from Milestone, the world's leading open platform IP video management software company
- Proprietary information, such as product roadmaps and localized A&E specifications
- Access to our vast ecosystem
- Advanced training at a discounted price

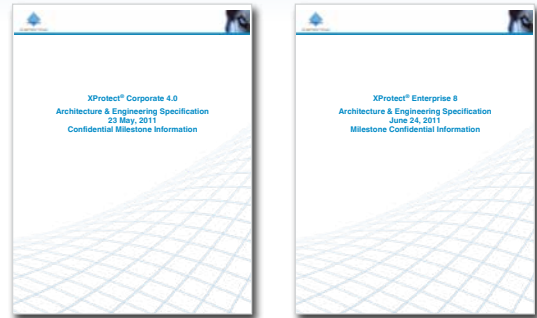


The Open Platform Company

# Informative and helpful A&E program components

## Localized A&E specifications:

A&E specifications are the basis for project design, and through the A&E program you get access to A&E specifications in different languages, such as English, Simplified Chinese, Italian, Danish, Portuguese (Brazilian) and German. The specifications are based on the internationally recognized CSI MasterFormat® design specifications. They are provided in different formats, including Microsoft® Word, which makes it possible for you to cut and paste relevant sections of the specifications into your documents, enabling you to create proposals with ease and efficiency.



## A&E portal:

This password-protected portal of our website provides you with the latest versions of informative and helpful documents and tools that are aimed at making project design easier. The portal includes information such as localized A&E specifications, features/benefits documents, server estimator, storage calculator, case stories based on industry verticals, product information and market information.

Welcome to the Architecture & Engineering (A&E) Portal



Intro to IP VMS  
& XProtect



A&E Specifications



A&E Tools



A&E Market &  
Technology Analysis

## A&E binder and USB flash drive:

The A&E binder provides all of the necessary tools for project design in a hard and electronic copy. A self-authenticating USB flash drive ensures you always have the latest A&E specifications and Microsoft® Visio drawings to create accurate bid documents.



## BICSI®-accredited training and certification:

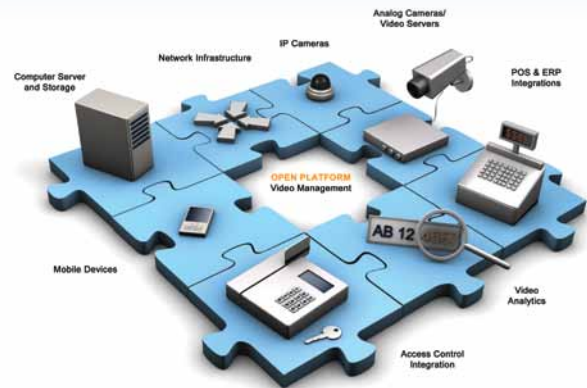


Our advanced training and certification course is an excellent way to gain knowledge about Milestone products and the entire IP security industry. It also qualifies you to specify requirements and install software. Through hands-on exercises, you will learn about all of the various functions and strengths of Milestone products and how to clearly communicate these to your customers. As a member of the A&E program you will be able to access the training at a discounted price. Completing our certification course also gives you accreditation from BICSI, an internationally recognized professional association that supports the information transport systems industry. Milestone A&E training and certification courses award you BICSI continuing education credits, which document professional development and demonstrate that you have knowledge of the latest developments in a rapidly changing industry.



## Milestone ecosystem:

Milestone's vast ecosystem adds value to the XProtect product suite, allowing for endless, innovative possibilities. Our Manufacturer Alliance Partner (MAP) network provides you with the industry's widest choice of hardware, giving you access to more than 100 camera manufacturers and increasing flexibility of choice. Using the Milestone Integration Platform Software Development Kit (MIP SDK), our Milestone Solution Partners (MSPs) design innovative, customized solutions so you can build market differentiation and meet customer needs. As a member of the A&E program you will be able to take advantage of the expertise of our ecosystem, enabling you to develop cost-efficient, future-proof and best-in-class solutions for the IP video surveillance industry.



## Your A&E program team:

We continuously strive to meet your requests, so please do not hesitate to contact us if there are information or tools you need, or if you have any general comments about the program.



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**The Open Platform: a foundation for long-term success**

Milestone XProtect acts as the powerful core of surveillance systems, providing the widest choice in third-party hardware components and integration with other business systems. It is the foundation enabling you to cost-effectively choose the best solutions for today and tomorrow.



**About Milestone Systems**

Founded in 1998, Milestone Systems is the global industry leader in open platform IP video management software. The XProtect platform delivers powerful surveillance that is easy to manage, reliable and proven in thousands of customer installations around the world. With support for the widest choice in network hardware and integration with other systems, XProtect provides best-of-breed solutions to 'video enable' organizations – managing risks, protecting people and assets, optimizing processes and reducing costs. Milestone software is sold through authorized and certified partners. For more information, visit: [www.milestonesys.com](http://www.milestonesys.com)

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